

## **Federal Authority For Government Human Resources**



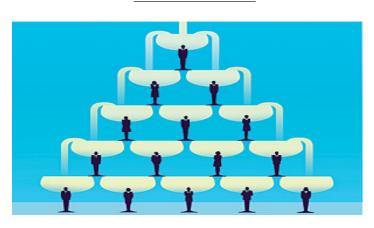
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## The trickle-down effect

For decades companies have faced the conundrum of how to ensure managers can implement what they have learnt at business school when they are back at work. Management guru Henry Mintzberg, scourge of business school complacency, sums it up succinctly: "You should not send a changed person back into an unchanged organisation, but we always do."

## By Della Bradshaw



Now Mintzberg's Desautels Faculty Management at McGill University in Montreal, Canada, among others, is addressing the issue of how to ensure the dollars invested in the classroom convert into dollars for the corporate bottom line.

One idea gaining currency is that of "cascading", in which every manager who has been on a campus-based course has to teach a group of more junior colleagues back in the workplace. It has been more than a decade since Duke CE, the corporate education arm of Duke University, North Carolina, US, promoted the concept, but advances in workplace technology are accelerating its adoption.

"The leader as teacher is very effective," says Ray Carvey, executive vice-president of corporate learning at Harvard Business Publishing. "The leader goes back and cascades [what he or she

has learnt]."

This is just one of this year's executive education fashions, as technology-enhanced learning and open programme certification gain traction.

Technology may be the hot topic in executive education, but implementation is rare, says Susan Cates, president and associate dean of executive development for Kenan-Flagler business school at the University of North Carolina. "There is an awful lot of conversation, but it is not a significant part of the business," she says.

This has not stopped David Thomas, dean of the McDonough school at Georgetown University, Washington DC, ranked 34th in its debut in the FT's customised rankings. Within three years, 25 per cent of all the content will be delivered online, he says. "We will use executive education as an experimental platform to leverage online learning."

## To read the full article please visit the below page:

http://www.ft.com/intl/cms/s/2/ee9861ac-ae82-11e2-8316-00144feabdc0.html#axzz2vdSSAcY3

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