

## THE FUTURE OF WORK: IDENTIFYING THE TALENT TRENDS HIDING IN PLAIN SIGHT

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**ACCENTURE RESEARCH**UNCOVERING INSIGHTS.
SHAPING TRENDS.

#### COMPUTER AUTOMATION ARRIVED WHAT YEAR WAS THIS?

#### NOT ENOUGH PERSONAL CONTACT

Between workers and their leaders

#### GROWING NEED FOR MANAGERS WHO ARE SKILLED IN HUMAN ATTITUDES.

Too much "old-fashion" management that was based on autocratic methods and technical skills.

#### FEAR OF UNEMPLOYMENT

And too much change at once hinders change and improvements in the business.

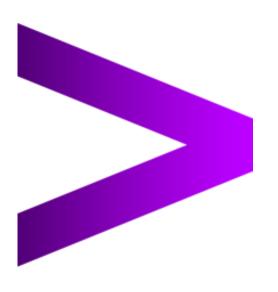
#### SKILLED WORKERS ARE HARD TO FIND.

There are not enough trained and skilled people in new work techniques.



## WHAT IS NEW TODAY?

UNPACKING 5 TRENDS IN THE FUTURE OF WORK



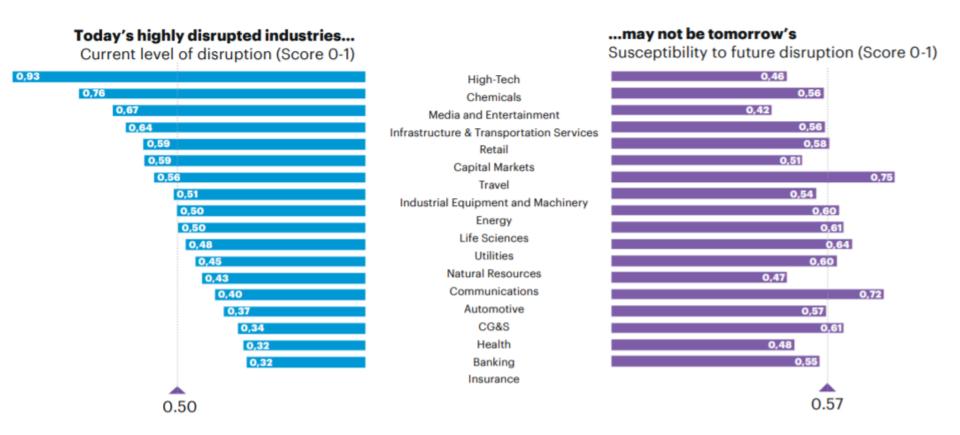


#### WITH MORE TECHNOLOGY COMES MORE SKILLS

- Skill-Biased Technical Change is a shift in the production technology that favors skilled over unskilled labor by increasing its relative productivity and, therefore, its relative demand.
- 30-50% of the increase in demand for highly skilled workers can be directly attributed to the investment a company makes in technology.

- Since 1980, virtually all job growth has occurred in occupations which rely on social skills.
- Highest job growth seen in occupations that require **both** high cognitive and high social skills.
- Skills that are rated as highly valuable but hard to find: teamwork, collaboration and communication skills.





Source: Accenture Research Analysis

"We estimate that more than \$400 billion of enterprise value of Middle Eastern companies is at risk from both new competitors and established players that have learned to innovate and released trapped value in their industries"- Accenture Research

In the Middle East, a company that scores high on the innovation index can expect to increase revenue by **12.8% more** than peers and raise profits by 10% more - Accenture Research



# TRANSLATING THE DATA INTO LEARNING IS THE ULTIMATE COMPETITIVE ADVANTAGE



#### ALTERNATIVE TALENT TRENDS

**75%** 

Of the global workforce will be millennials who think a "work remotely" policy is important 77 million

Formally identified freelancers in the U.S., Europe and India

94%

Net new employment came from alternative work arrangements

20-50%

Of large organizations workforces are comprised of contract workers



#### SOCIAL CAPITAL



New currency required in the future of work

#### DISPELLING THE MYTHS FROM THE FACTS

- Q1. By nature, people want to work.
- Q2. Collective intelligence occurs when you bring together individual high performers.
- Q3. Collaboration has gone up by more than 50% in our workplaces in the past twenty years.

#### WHICH BEST DESCRIBES YOUR RELATIONSHIPS AT WORK?





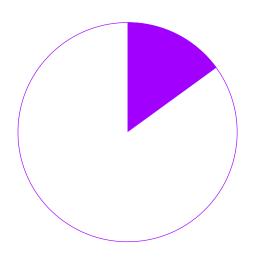


#### HOW DO YOU BUILD SOCIAL CAPITAL?

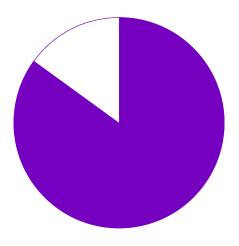
MAKING RELATIONSHIPS WORK



## CONNECT INTO PURPOSE



**Extrinsic** Motivation (pay, rewards)



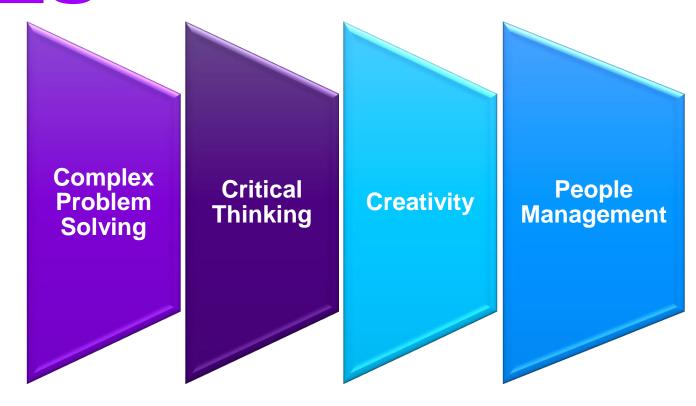
**Intrinsic** Motivation (what we do makes a difference)

#### **BUILD TRUST**

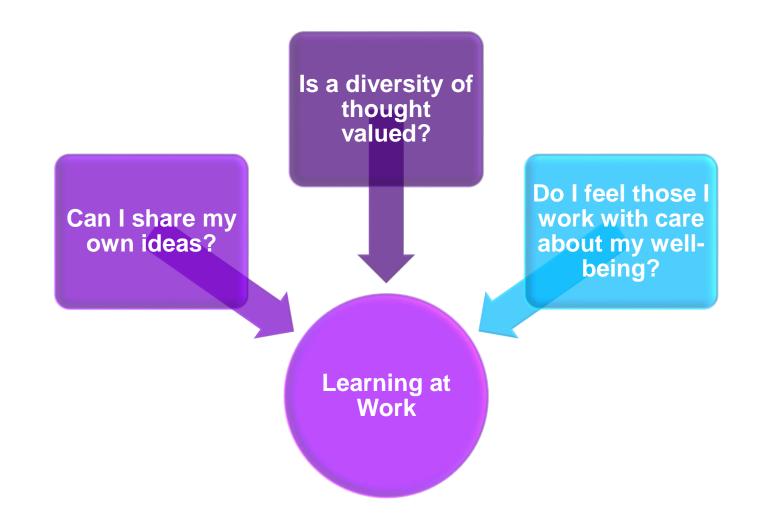


The new management paradigm: Moving beyond the activities of planning, controlling, organizing and leading resources.

# HIRE, TRAIN AND DEVELOP PEOPLE SKILLS



## CREATE LEARNING CULTURES



## INCENTIVIZE TEAMWORK



## WHAT YOU NED TO KNOW?

THE FUTURE OF WORK IS HIGHLY RELATIONAL. DEVELOP YOUR PEOPLE SKILLS. EMBRACE DIVERSITY. REMAIN CURIOUS.



#### **WANT TO LEARN MORE?**

